EXTENSIVE GAMES WITH PERFECT INFORMATION: THEORY

• The incumbent firm is already in business.

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- We model this as a simultaneous game.

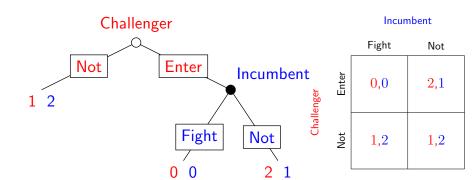
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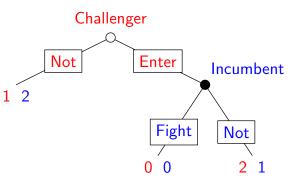
Challenger

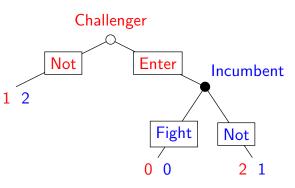
Incumbent

	Fight	Not
Enter	0,0	2,1
Not	1,2	1,2



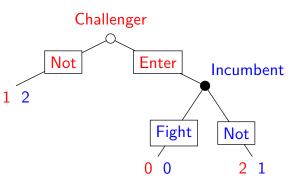
• Players:





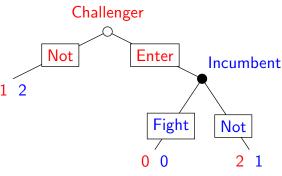
• Players:

• The incumbent and the challenger.



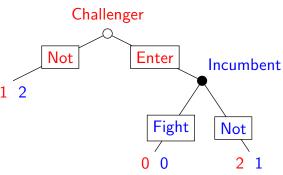
• Players:

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• Players:

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- Terminal Histories:

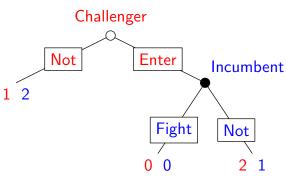


• Players:

The incumbent and the challenger.

Terminal Histories:

 These are (Not), (Enter,Not), and (Enter,Fight).

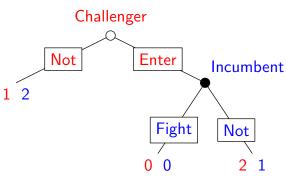


• Players:

The incumbent and the challenger.

Terminal Histories:

- These are (Not), (Enter,Not), and (Enter,Fight).
- Other histories are ∅ and (Enter).

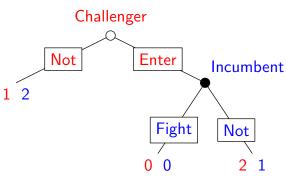


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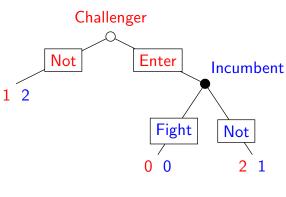


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Terminal Histories:

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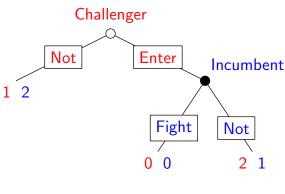


• Players:

The incumbent and the challenger.

Terminal Histories:

- These are (Not), (Enter,Not), and (Enter,Fight).
- Other histories are \emptyset and (Enter).
- Player function:



• Players:

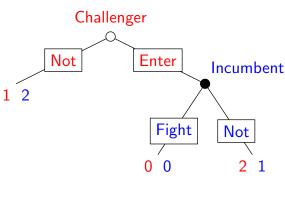
The incumbent and the challenger.

• Terminal Histories:

- These are (Not), (Enter,Not), and (Enter,Fight).
- Other histories are ∅ and (Enter).

Player function:

• It is $P(\emptyset) = \text{Challenger}$, and P(Enter) = Incumbent.



• Players:

The incumbent and the challenger.

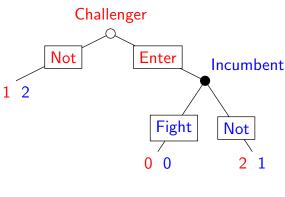
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Christos A. Ioannou



• Players:

The incumbent and the challenger.

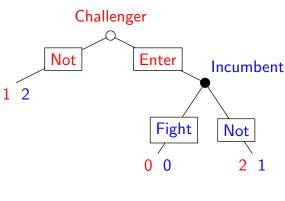
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- Preferences:

4/15



• Players:

The incumbent and the challenger.

Terminal Histories:

- These are (Not), (Enter,Not), and (Enter,Fight).
- Other histories are ∅ and (Enter).

Player function:

• It is $P(\emptyset) = \text{Challenger}$, and P(Enter) = Incumbent.

• Preferences:

• On the tree.

EXTENSIVE GAME WITH PERFECT INFORMATION

Definition

An extensive game with perfect information consists of:

- a set of players,
- a set of sequences (**terminal histories**) with the property that no sequence is a proper subhistory of any other sequence,
- a function (the player function) that assigns a player to every sequence that is a proper subhistory of some terminal history, and
- preferences over the set of terminal histories for each player.

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- a function (the **player function**) that assigns a player to every sequence that is a proper subhistory of some terminal history, and
- preferences over the set of terminal histories for each player.
- Actions are not specified but can be inferred from terminal histories; that is, $A(h) = \{a | (h, a) \text{ is a history}\}$.

• A strategy is a

• A strategy is a complete contingency plan.

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Definition

A **strategy** of player i in an extensive form game with perfect information is a function that assigns to each history h, after which it is player i's turn to move, an action in A(h).

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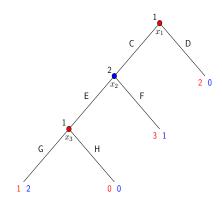
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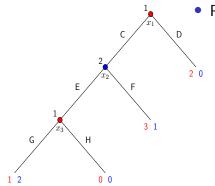
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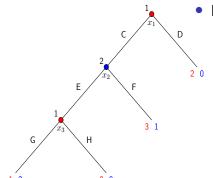
A strategy profile s^* in an extensive form game with perfect information is a **Nash equilibrium** if for all players i,

$$u_i\left(s_i^*, s_{-i}^*\right) \ge u_i\left(s_i, s_{-i}^*\right)$$
 for all strategies s_i .

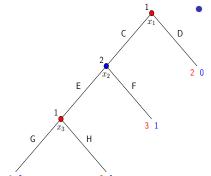




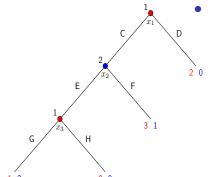
#	
1	
2	
3	
4	



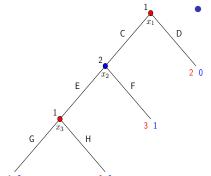
#	Choice at x_1	Choice at x_3
1		
2		
3		
4		



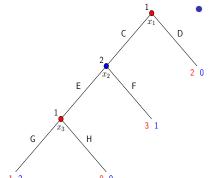
#	Choice at x_1	Choice at x_3
1	С	G
2		
3		
4		



	#	Choice at x_1	Choice at x_3
ſ	1	С	G
Ī	2	С	Н
ľ	3		
Ī	4		

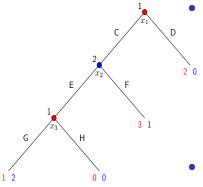


#	Choice at x_1	Choice at x_3
1	С	G
2	С	Н
3	D	G
4		



• Player 1's strategies are:

#	Choice at x_1	Choice at x_3
1	С	G
2	С	Н
3	D	G
4	D	Н

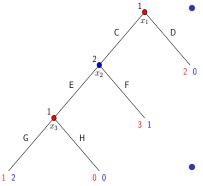


• Player 1's strategies are:

#	Choice at x_1	Choice at x_3
1	С	G
2	С	Н
3	D	G
4	D	Н

• Player 2's strategies are:

#	
1	
2	

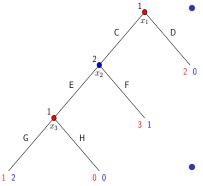


• Player 1's strategies are:

#	Choice at x_1	Choice at x_3
1	С	G
2	С	Н
3	D	G
4	D	Н
	# 1 2 3 4	# Choice at x ₁ 1

• Player 2's strategies are:

#	Choice at x_2
1	
2	

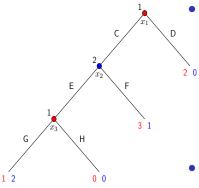


• Player 1's strategies are:

#	Choice at x_1	Choice at x_3
1	С	G
2	С	Н
3	D	G
4	D	Н
	# 1 2 3 4	# Choice at x ₁ 1

• Player 2's strategies are:

#	Choice at x_2
1	E
2	

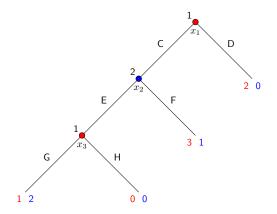


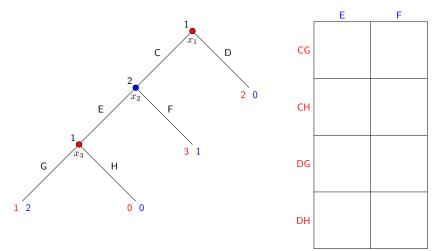
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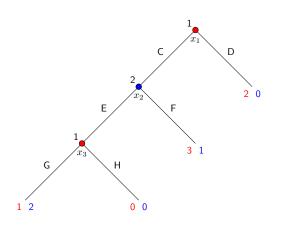
#	Choice at x_1	Choice at x_3
1	С	G
2	С	Н
3	D	G
4	D	Н

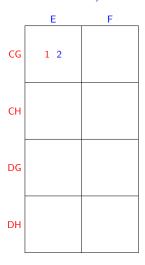
• Player 2's strategies are:

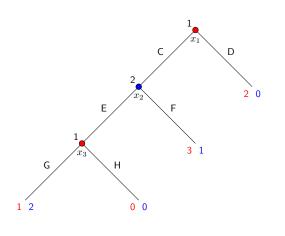
#	Choice at x_2
1	E
2	F

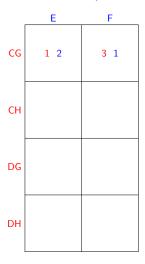


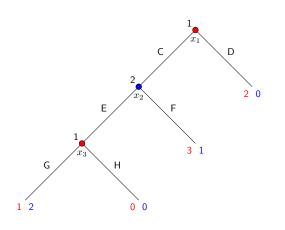


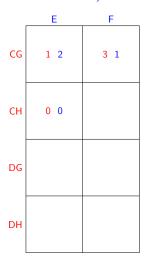


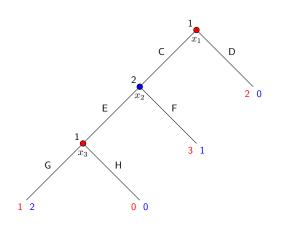




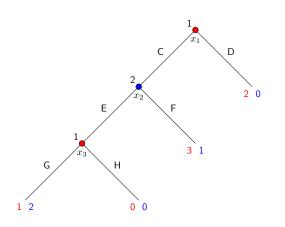


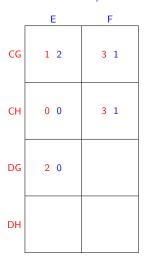


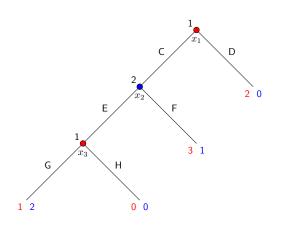




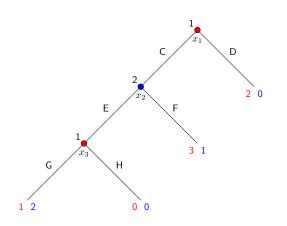
	E	F
CG	1 2	3 1
СН	0 0	3 1
DG		
DH		





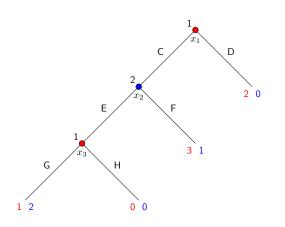


	Е	F
CG	1 2	3 1
СН	0 0	3 1
DG	2 0	2 0
DH		



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CG	1 2	3 1
СН	0 0	3 1
DG	2 0	2 0
DH	2 0	

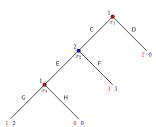
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	E	F
CG	1 2	3 1
СН	0 0	3 1
DG	2 0	2 0
DH	2 0	2 0

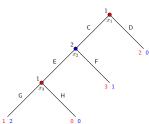
Definition

Let Γ be an extensive game with perfect information, with player function P. For any nonterminal history h of Γ , the **subgame** $\Gamma(h)$ following the history h is the following extensive game.



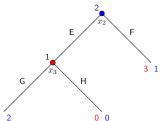
Definition

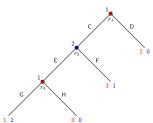
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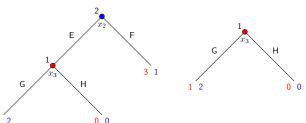
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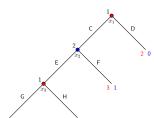
Subgame Perfect Nash Equilibrium

Definition

A strategy profile s^* in an extensive form game with perfect information is a **Subgame Perfect Nash Equilibrium** (SPNE) if the strategy s^* is a Nash equilibrium for every subgame.

Every Subgame Perfect Nash equilibrium is a Nash equilibrium.

Subgame Perfect Nash Equilibrium

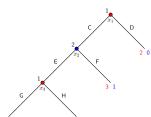


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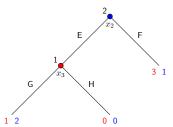
Every Subgame Perfect Nash equilibrium is a Nash equilibrium.

Subgame Perfect Nash Equilibrium



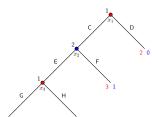
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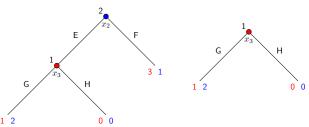
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SUBGAME PERFECT NASH EQUILIBRIUM

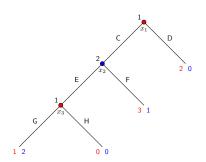


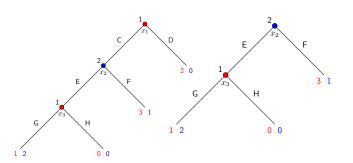
Definition

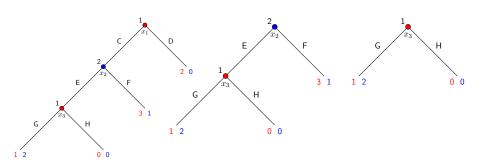
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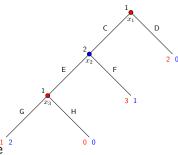
Backward induction works as follows.

One starts at the very last subgame;

in that last subgame, one finds the equilibrium;

 the subgame is, then, replaced with the respective equilibrium payoffs;

the process continues in the penultimate subgame and so on and so forth until you reach the very first subgame.



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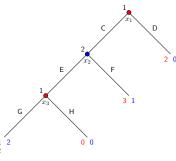
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A SPNE always exists.



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One starts at the very last subgame;

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 the subgame is, then, replaced with the respective equilibrium payoffs;

the process continues in the penultimate subgame and so on and so forth until you reach the very first subgame.

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- Backward induction always provides

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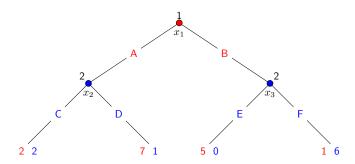
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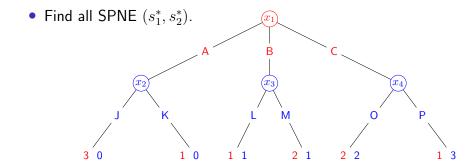
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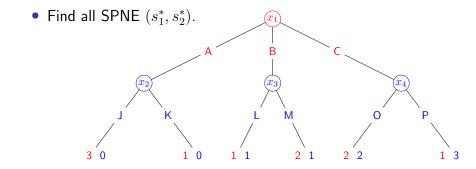
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- the process continues in the penultimate subgame and so on and so forth until you reach the very first subgame.
- A SPNE always exists.
- Backward induction always provides all SPNE.

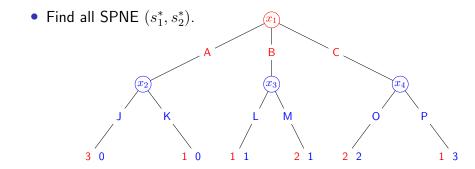
BACKWARD INDUCTION (CONT.)



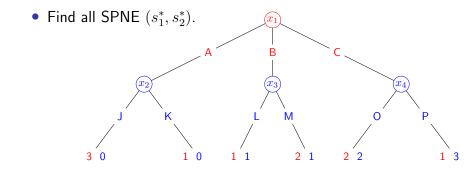




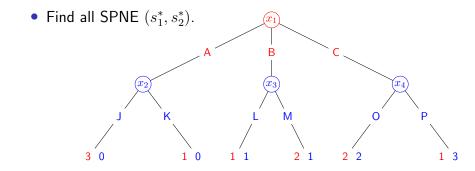
(A, JLP)



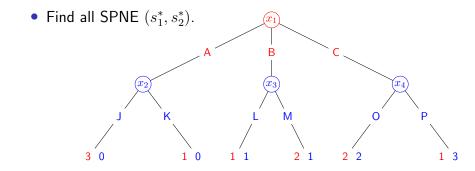
$$(A, JLP)$$
 (A, KLP)



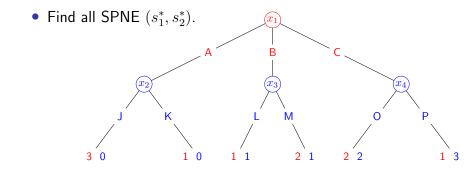
$$(A, JLP)$$
 (A, KLP) (B, KLP)



$$(A, JLP)$$
 (A, KLP) (B, KLP) (C, KLP)



$$(A, JLP)$$
 (A, KLP) (B, KLP) (C, KLP) (A, JMP)



$$(A, JLP)$$
 (A, KLP) (B, KLP) (C, KLP) (A, JMP) (B, KMP)

RECALL OUR MOTIVATIONAL EXAMPLE

